MARCH 2025

# **ESSENTIAL** VIDEO GAME NEWS

# FRENCH MARKET 2024 REPORT



SYNDICAT DES ÉDITEURS DE LOGICIELS DE LOISIRS



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# EDITORIAL

Pespite falling by 5.8% in 2024, video games in France posted their second-best performance ever.

Video games in France are holding their own despite a climate of great macro-economic and political uncertainty. 2024 had the tough task of following 2023 but with sales of €5.7 billion, down 5.8% on 2023, the video game market in France achieved its second best performance ever. Despite an unfavourable economic climate and cyclical effects, the market has shown stability and regularity, topping the €5.5 billion mark for the fifth year running, exceeding its pre-Covid 2019 level by 14%. The fall in 2024 should be seen in the light of 2023, an exceptional year for the industry, which benefited from a "historic market", particularly for the console ecosystem. It therefore requires a little perspective. The resilience of our industry is particularly remarkable given the global downturn in household consumption, the contraction in purchasing power and the crisis in the sector at both global and local level.

The strength of the market is based on the complementary nature of the three major ecosystems, which adjust to consumer demand with differentiated offers. There are contrasting performances within each ecosystem (console, PC gaming, mobile), and the results for each are nuanced. The console ecosystem, which accounts for almost half the value of the market (45%), recorded a fall of 18.9%, while the PC gaming (27% of the market) and mobile (28% of the market) ecosystems grew by 9.1% and 8.2% respectively over the year.

The console ecosystem remains the bedrock of the industry, with sales of €2.55 billion and a 45% market share. The decline in the console ecosystem (-18.9%) should be seen in the context of its performance in 2023: that year combined an exceptional software line-up with a recovery in hardware sales (+72%) after a year of shortages. The 35% drop in console sales and the 12% drop in game sales thus appear to be a form of normalisation. This is illustrated by the

fact that digital sales are down by just 4%. Despite a weaker performance than in 2023, video game software **is demonstrating the power of its flagship licences and the wealth of its back catalogue to develop sales of long-selling titles** in the face of the long-term effects of Covid: postponed releases and fewer triple-A games. This slow year in no way **presupposes successes to come in 2025:** highly anticipated game releases, new consoles, etc.

The mobile and PC ecosystems are experiencing strong growth, illustrating undiminished consumer appetite for video games. The mobile ecosystem confirms its excellent health with its fourth consecutive year of growth, reaching an all-time high of  $\pounds$ 1.6 billion. The gaming PC ecosystem has returned to growth (+9.1%), buoyed by a good performance from hardware (+12%) and accessories (+27%) at a time when consumers are refurnishing their equipment.

So 2024 was a year of transition in terms of both hardware life-cycle and software line-up, following a year of atypical hyper-growth. Although down yearon-year (-5.8%), video games still posted the 2<sup>nd</sup> best performance in their history, at €5.677 billion. This figure highlights the structural strengths of our industry, strong and constant consumer demand, the diversity of our ecosystems, and our ability to renew our hardware and software offer through innovation. These prospects should not blind us to the economic difficulties faced by a number of French and international structures, nor the difficult human and social situation faced by many employees in the industry, but they do allow us to look to the future with a degree of optimism.

> JAMES REBOURS, CHAIRMAN OF SELL

#### PANELS AND METHODOLOGY

Estimations for 2024 sales are the result of collaboration between four organisations providing SELL their data, for precise analysis of the sector's activity.

GSD: for the physical market GSD and GameTrack: for the digital market
Sensor Tower and GameTrack: for the mobile market IDC for PC gaming hardware and screens



#### ABOUT GSD (GAME SALES DATA)

Launched in 2013, the GSD project is the result of a European initiative run by the VGE (Video Games Europe) with around a hundred partners, with the aim of unifying data collection from different territories and regrouping this data (physical or digital) within one tool available to trade associations, distributors and video game publishers participating in the panel. The retail panel has been launched in 25 European countries. The GSD digital panel today covers 53 countries in Europe, North America, the Middle East, Africa and Asia-Pacific. The panel is operated by Sparkers.

#### METHODOLOGY

- Retail panel: the data on video game sales is sent by retailers from each country on a weekly basis. The data is standardised, combined, anonymised and extrapolated to recreate the entire market. To guarantee a reliable and standardised product database, the information on catalogues is directly supplied by the publishers. In parallel, the publishers and distributors provide data to hone the extrapolation calculation models to offer a sharper vision of markets that are not completely covered by the retail panel. - Digital panel: digital data sales cover complete game sales on the PlayStation Network (PSN), Xbox Game Pass, Nintendo eShop (third-party publishers) and PC sales networks (Steam, Epic, proprietary stores). The sales figures are sent each week directly by the 38 video game publishers taking part in the project and therefore do not require any extrapolation. GSD is the only data source for game downloads based on real sales. From 2024, GSD will also be tracking in-game purchases (DLC) in the digital panel.



## GAMETRACK |€|DC

#### ABOUT GAMETRACK

GameTrack is a flagship project set up in 2011 operated by Ipsos for VGE (Video Games Europe). GameTrack data comes from monthly survey data published quarterly. The data analyses the demographics of European players and their playing and buying behaviour across all platforms, helping to generate an in-depth view of their video game habits and uses. The countries covered are France, the UK, Germany, Spain and Italy. GameTrack and the GSD project provide a more global vision of the markets in which they operate.

#### METHODOLOGY

GameTrack data is collated quarterly from two surveys: - An offline survey carried out annually on a sample 1,000 people aged 15 and over. It is used to balance answers from a more detailed online survey that helps contextualise the results.

- An online survey, carried out monthly with a total sample of 3,000 people per quarter, aged 6 to 64.

#### ABOUT IDC IDC is a leading provider of research, consulting and event management services to the Information Technology, Telecommunications and Consumer Technology markets. IDC helps IT market professionals and investors make strategic, widenes been deviations.

market professionals and investors make strategic, evidence-based decisions. More than 1,100 analysts have been providing global, regional and local expertise on technology opportunities and trends in more than 110 countries around the world for over 50 years. IDC is a subsidiary of IDG, the global leader in the information market dedicated to information technologies.

#### METHODOLOGY

IDC tracks sales of hundreds of consumer and professional product categories (both hardware and software) worldwide. Thanks to the largest community of analysts in the market, IDC can draw on and combine three sources: data collected from suppliers (OEMs, component or end-product manufacturers, publishers, etc.), resellers (distributors, wholesalers, VARs, operators, etc.) and surveys of consumers and end users. This information is consolidated globally, verified locally and cross-checked with additional research (financial and economic reports, demographics, etc.).



#### **ABOUT SENSOR TOWER**

Sensor Tower provides information and insight into mobile applications, digital advertising, media and audiences for brands and application publishers worldwide.

## CHAPTER

# THE FRENCH VIDEO GAME MARKET

Global market	
Console ecosystem	
PC gaming ecosystem	
Mobile ecosystem	

30

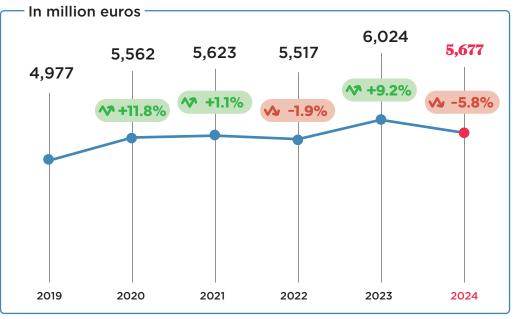
#### **TOTAL SALES** 2024



#### **IN 2024 SALES\*** By ecosystem Mobile PC gaming Console ecosystem ecosystem" ecosystem" -18.9% +8.2%

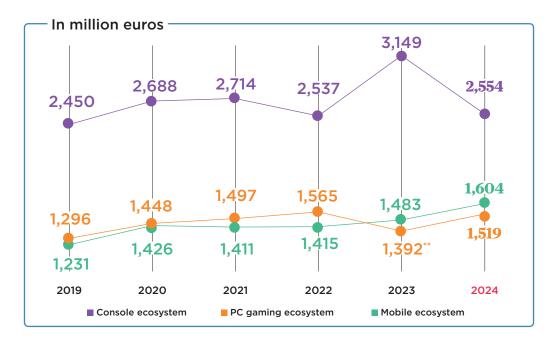
CHANGE

## **CHANGE IN MARKET SALES**



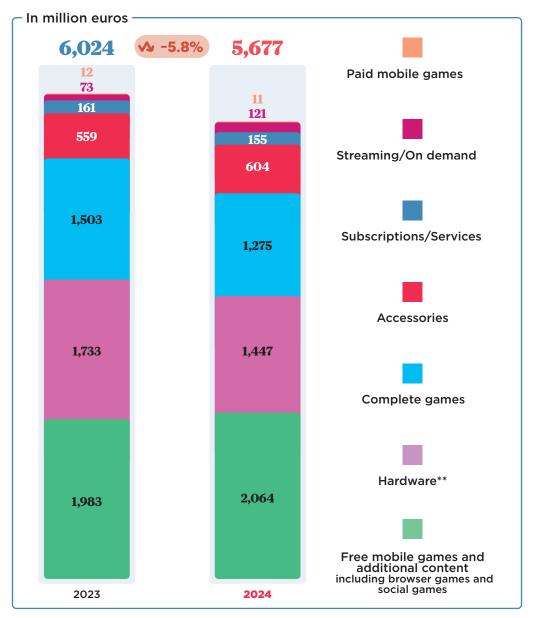
\*\*Revised historical PC gaming hardware data for 2023

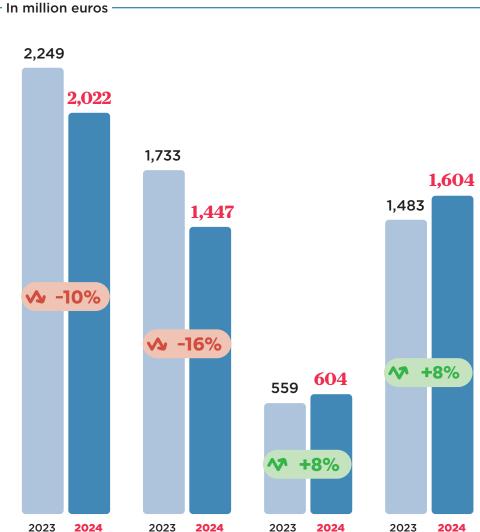
## **GROWTH IN SALES BY ECOSYSTEM\***



Sources: SELL data, from GSD/GameTrack/Sensor Tower/IDC panels at end 2024. \*Console, PC gaming, mobile, physical and digital ecosystems. \*\*Revised 11 historical PC Gaming 2023 hardware data. \*\*\*GameTrack estimations using user spending data from Sensor Tower 2024, converted into euros and including French taxes.

## **CHANGE IN SALES\***





BREAKDOWN

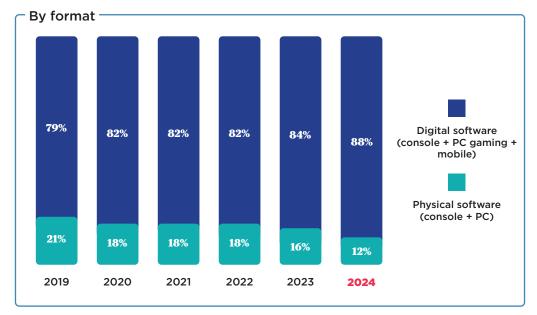
**OF SALES\*** 

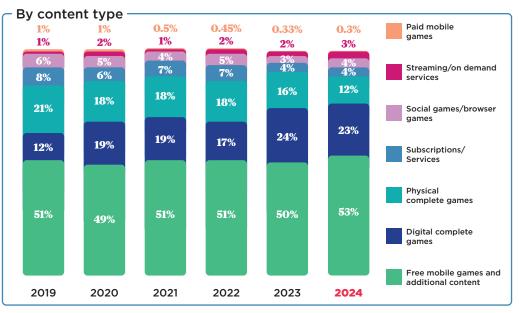
2023 SOFTWARE HARDWARE\*\* ACCESSORIES\*\* MOBILE SOFTWARE\*\*\* (excluding mobile)

Sources: SELL data, from GSD/GameTrack/Sensor Tower/IDC panels at end 2024. \*Console, PC gaming, mobile, physical and digital ecosystems. \*\*Revised historical PC Gaming 2023 hardware data. \*\*\*GameTrack estimations using user spending data from Sensor Tower 2024, converted into euros and including French taxes.

#### **CLOSE-UP: SEGMENTS MARKET SHARE\*** Console Mobile PC gaming ecosystem ecosystem ecosystem 45% 28% 27% 12% Console hardware 8% Console physical software **19%** Console digital software **6%** Console accessories 13% PC gaming BILLION hardware **EUROS** 9% PC gaming 28% digital software Mobile software % <1% PC gaming screens 1% PC gaming physical software PC gaming

## CLOSE-UP: SOFTWARE BREAKDOWN OF SALES



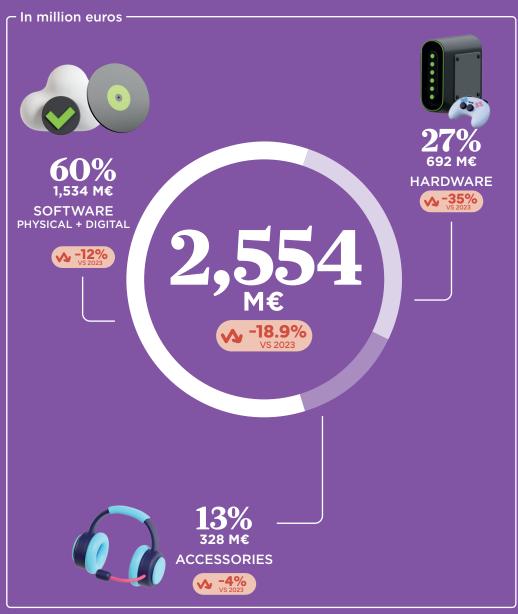


Sources: SELL data, from GSD/GameTrack/Sensor Tower/IDC panels at end 2024. \*Revised historical PC Gaming 2023 hardware data. Percentages are rounded to the nearest whole number.

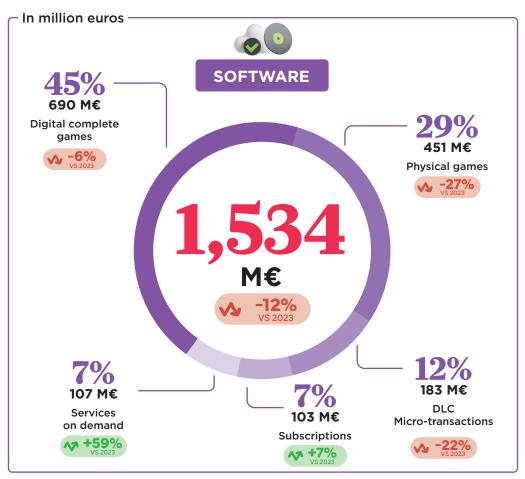
accessories

Sources: SELL data, from GSD/GameTrack/Sensor Tower/IDC panels at end 2024.

## BREAKDOWN OF 2024 SALES



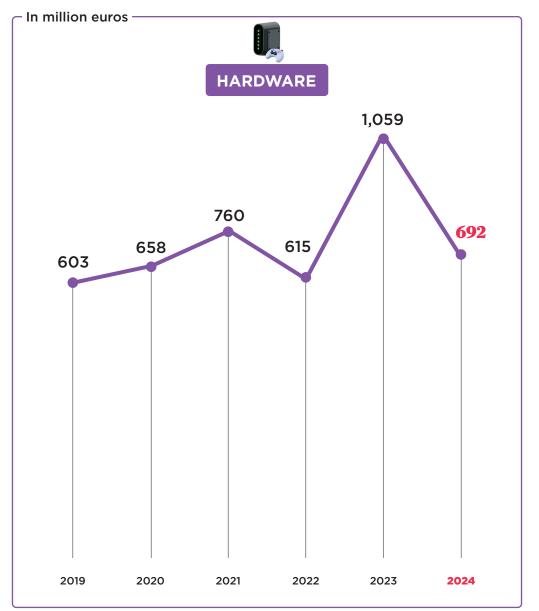
#### BREAKDOWN OF 2024 SALES



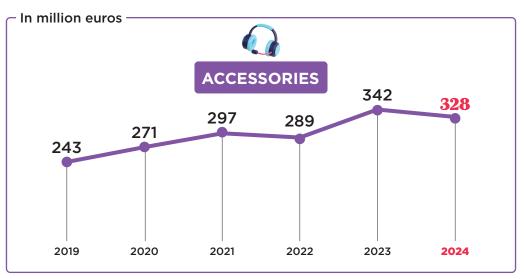
#### **BREAKDOWN OF SALES FOR COMPLETE GAMES 2024**

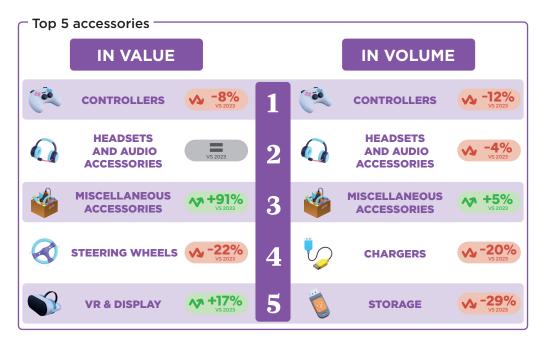


## CHANGE IN 2024 SALES



## CHANGE IN 2024 SALES





## TOP 20 GAMES IN 2024 ACROSS ALL CONSOLES

Physical MARKET in value

A Sports FC 25 Call of Duty: Call o		r Mario Party
Lectronic Arts2Black Ops 6 Activision Blizza 30,047,733 €	ard 🛛 🔵 Ninte	ooree endo 86,929 €
4 Mario Kart 8 Deluxe	Nintendo	13,093,165€
5 Dragon Ball: Sparking! Zero	Bandai Namco Entertainment	11,563,272€
6 The Legend of Zelda: Echoes of Wisdom	Nintendo	11,374,572€
7 Super Mario Bros. Wonder	Nintendo	10,509,042€
8 EA Sports FC 24	Electronic Arts	9,864,023€
9 Hogwarts Legacy	Warner Bros. Games	7,473,508€
10 Final Fantasy VII Rebirth	Square Enix	7,307,925€
11 Princess Peach: Showtime!	Nintendo	7,155,133€
12 Astro Bot	Sony Interactive Entertainment	6,458,844€
13 Luigi's Mansion 2 HD	Nintendo	6,212,609€
14 Star Wars Outlaws	Ubisoft	5,556,132€
15 Animal Crossing: New Horizons	Nintendo	5,392,679€
16 The Legend of Zelda: Tears of the Kingdom	Nintendo	5,178,625€
17 Marvel's Spider-Man 2	Sony Interactive Entertainment	5,169,915€
18 Minecraft: Nintendo Switch Edition	Mojang	5,151,403€
19 Gran Turismo 7	Sony Interactive Entertainment	4,801,306€
20 NBA 2K25	Take-Two Interactive	4,426,466€

#### **TOP 20 GAMES IN 2024 ACROSS ALL CONSOLES**

Physical MARKET in volume Call of Duty:		er Mario Party
1EA Sports FC 25 Electronic Arts 736,691 units2Black Ops 6 Activision Blizz 	ard Jam	boree endo 015 units
4 Mario Kart 8 Deluxe	Nintendo	<b>271,918</b> units
5 The Legend of Zelda: Echoes of Wisdom	Nintendo	<b>236,789</b> units
6 Super Mario Bros. Wonder	Nintendo	<b>217,518</b> units
7 Minecraft: Nintendo Switch Edition	Mojang	<b>204,845</b> units
8 EA Sports FC 24	Electronic Arts	<b>204,295</b> units
9 Hogwarts Legacy	Warner Bros. Games	<b>169,875</b> units
10 Dragon Ball: Sparking! Zero	Bandai Namco Entertainment	<b>166,237</b> units
11 Princess Peach: Showtime!	Nintendo	<b>148,825</b> units
12 Grand Theft Auto V	Take-Two Interactive	<b>145,158</b> units
13 Luigi's Mansion 2 HD	Nintendo	<b>127,917</b> units
14 Animal Crossing: New Horizons	Nintendo	113,267 units
15 Astro Bot	Sony Interactive Entertainment	<b>110,065</b> units
16 Nintendo Switch Sports	Nintendo	<b>106,215</b> units
17 Mario vs. Donkey Kong	Nintendo	<b>105,084</b> units
18 Final Fantasy VII Rebirth	Square Enix	<b>102,111</b> units
19 The Legend of Zelda: Tears of the Kingdom	Nintendo	<b>94,348</b> units
20 Mario & Luigi: Brothership	Nintendo	<b>90,901</b> units

## TOP 20 GAMES IN 2024 ACROSS ALL CONSOLES

Physical and digital MARKET in value

Physical and digital MARKET in value		
1EA Sports FC 25 Electronic Arts 94,859,903 €2Call of Duty: Black Ops 6 Activision Bliz 67,033,815 €	zzard 🛛 🔀 Bandai	n Ball: Sparking! Zero Namco Entertainment ),420 €
4 EA Sports FC 24	Electronic Arts	18,126,493€
5 Super Mario Party Jamboree	Nintendo	14,686,929€
6 Hogwarts Legacy	Warner Bros. Games	13,846,272€
7 Mario Kart 8 Deluxe	Nintendo	13,093,165€
8 Call of Duty: Modern Warfare III	Activision Blizzard	12,160,335€
9 The Legend of Zelda: Echoes of Wisdom	Nintendo	11,374,572€
10 Super Mario Bros. Wonder	Nintendo	10,509,042€
11 NBA 2K25	Take-Two Interactive	10,000,621€
12 Final Fantasy VII Rebirth	Square Enix	9,818,180€
13 Star Wars Outlaws	Ubisoft	8,995,138€
14 Astro Bot	Sony Interactive Entertainment	8,736,670€
15 Marvel's Spider-Man 2	Sony Interactive Entertainment	8,225,789€
16 Gran Turismo 7	Sony Interactive Entertainment	8,194,517€
17 Grand Theft Auto V	Take-Two Interactive	8,033,475€
18 Elden Ring	Bandai Namco Entertainment	7,539,627€
19 TopSpin 2K25	Take-Two Interactive	7,494,989€
20 The Crew Motorfest	Ubisoft	7,396,089€

#### **TOP 20 GAMES IN 2024 ACROSS ALL CONSOLES**

Physical + digital MARKET in volume Physical + digital MARKET in volume Comparison of the second s	zzard	Dorts FC 24 ronic Arts 87 units
4 Hogwarts Legacy	Warner Bros. Games	<b>379,735</b> units
5 Grand Theft Auto V	Take-Two Interactive	<b>372,369</b> units
6 Dragon Ball: Sparking! Zero	Bandai Namco Entertainment	<b>329,171</b> units
7 Super Mario Party Jamboree	Nintendo	<b>309,015</b> units
8 Mario Kart 8 Deluxe	Nintendo	<b>271,918</b> units
9 The Legend of Zelda: Echoes of Wisdom	Nintendo	<b>236,789</b> units
10 Super Mario Bros. Wonder	Nintendo	<b>217,518</b> units
11 Minecraft: Nintendo Switch Edition	Mojang	<b>204,845</b> units
12 Call of Duty: Modern Warfare III	Activision Blizzard	<b>194,582</b> units
13 The Crew Motorfest	Ubisoft	<b>179,648</b> units
14 Grand Theft Auto Online	Take-Two Interactive	<b>176,125</b> units
15 Red Dead Redemption 2	Take-Two Interactive	<b>163,840</b> units
16 The Last of Us Part II Remastered	Sony Interactive Entertainment	<b>161,013</b> units
17 NBA 2K25	Take-Two Interactive	<b>156,852</b> units
18 Princess Peach: Showtime!	Nintendo	<b>148,825</b> units
19 Astro Bot	Sony Interactive Entertainment	<b>142,677</b> units
20 Gran Turismo 7	Sony Interactive Entertainment	<b>141,759</b> units

## TOP 20 GAMES IN 2024 PER CONSOLE

	Physical	<b>MARKET</b> ii	n value 💿
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	EA Sports FC 25	Call of Duty:		er Mario Party
1	Electronic Arts PS5 25,944,214 €	2 Black Ops 6 Activision Blizzard €24,633,488	PS5 Dint	boree SWITCH endo 86,929€
4	Mario Kart 8 Deluxe	SWITCH	Nintendo	13,093,165€
5	The Legend of Zelda: Echoes of Wisdom	SWITCH	Nintendo	11,374,572€
6	Dragon Ball: Sparking! Zero	PS5	Bandai Namco Entertainment	10,768,607€
7	Super Mario Bros. Wonder	SWITCH	Nintendo	10,509,042€
8	EA Sports FC 25	PS4	Electronic Arts	9,145,536€
9	Final Fantasy VII Rebirth	PS5	Square Enix	7,307,925€
10	Princess Peach: Showtime!	SWITCH	Nintendo	7,155,133€
11	EA Sports FC 25	SWITCH	Electronic Arts	6,998,139€
12	Astro Bot	PS5	Sony Interactive Entertainment	6,458,844€
13	Luigi's Mansion 2 HD	SWITCH	Nintendo	6,212,609€
14	Animal Crossing: New Horizons	SWITCH	Nintendo	5,392,679€
15	The Legend of Zelda: Tears of the Kingdom	SWITCH	Nintendo	5,178,625€
16	Marvel's Spider-Man 2	PS5	Sony Interactive Entertainment	5,169,915€
17	Minecraft: Nintendo Switch Edition	SWITCH	Mojang	5,151,403€
18	Star Wars Outlaws	PS5	Ubisoft	4,826,749€
19	Mario & Luigi: Brothership	SWITCH	Nintendo	4,369,615€
20	Mario vs. Donkey Kong	SWITCH	Nintendo	4,263,581€

### TOP 20 GAMES IN 2024 PER CONSOLE

P	hysical MARKET in volu EA Sports FC 25 Electronic Arts PS5	me Call of Duty: Black Ops 6 Black Ops 6	PS5 3 Super Jambo	
	403,272 units	371,583 units		l5 units
4	Mario Kart 8 Deluxe	SWITCH	Nintendo	<b>271,918</b> units
5	The Legend of Zelda: Echoes of Wisdom	SWITCH	Nintendo	<b>236,789</b> units
6	Super Mario Bros. Wonder	SWITCH	Nintendo	<b>217,518</b> units
7	Minecraft: Nintendo Switch Edition	SWITCH	Mojang	<b>204,845</b> units
8	Dragon Ball: Sparking! Zero	PS5	Bandai Namco Entertainment	<b>154,979</b> units
9	EA Sports FC 25	SWITCH	Electronic Arts	<b>148,968</b> units
10	Princess Peach: Showtime!	SWITCH	Nintendo	<b>148,825</b> units
11	EA Sports FC 25	PS4	Electronic Arts	<b>144,745</b> units
12	Luigi's Mansion 2 HD	SWITCH	Nintendo	<b>127,917</b> units
13	Animal Crossing: New Horizons	SWITCH	Nintendo	<b>113,267</b> units
14	Astro Bot	PS5	Sony Interactive Entertainment	<b>110,065</b> units
15	Nintendo Switch Sports	SWITCH	Nintendo	<b>106,215</b> units
16	Mario vs. Donkey Kong	SWITCH	Nintendo	<b>105,084</b> units
17	Final Fantasy VII Rebirth	PS5	Square Enix	102,111 units
18	The Legend of Zelda: Tears of the Kingdom	SWITCH	Nintendo	<b>94,348</b> units
19	Hogwarts Legacy	SWITCH	Warner Bros. Games	<b>92,333</b> units
20	Mario & Luigi: Brothership	SWITCH	Nintendo	<b>90,901</b> units

## TOP 20 GAMES IN 2024 PER CONSOLE

Physical and digital MARKET in value

Physical and digital MA			
<b>EA Sports FC 25</b> Electronic Arts 69,554,391 €PS5	2 Call of Duty: Black Ops 6 Activision Blizzard €57,081,397	PS5 S Band	ion Ball: Sparking! Zero dai Namco PS5 rtainment 759,665
4 Super Mario Party Jamboree	SWITCH	Nintendo	14,686,929€
5 Mario Kart 8 Deluxe	SWITCH	Nintendo	13,093,165€
6 The Legend of Zelda: Echoes of Wisdom	SWITCH	Nintendo	11,374,572€
7 Super Mario Bros. Wonde	r SWITCH	Nintendo	10,509,042€
8 EA Sports FC 24	PS5	Electronic Arts	10,101,050€
9 Final Fantasy VII Rebirth	PS5	Square Enix	9,818,180€
10 EA Sports FC 25	PS4	Electronic Arts	9,145,536€
11 Astro Bot	PS5	Sony Interactive Entertainment	8,736,670€
12 EA Sports FC 25	XBOX SERIES	Electronic Arts	8,408,861€
13 Marvel's Spider-Man 2	PS5	Sony Interactive Entertainment	8,225,789€
14 EA Sports FC 25	SWITCH	Electronic Arts	7,751,115€
15 Star Wars Outlaws	PS5	Ubisoft	7,515,830€
16 Call of Duty: Modern Warfare III	PS5	Activision Blizzard	7,319,863€
17 NBA 2K25	PS5	Take-Two Interactive	7,226,925€
18 Princess Peach: Showtime	SWITCH	Nintendo	7,155,133€
19 Gran Turismo 7	PS5	Sony Interactive Entertainment	6,501,198€
20 Call of Duty: Black Ops 6	PS4	Activision Blizzard	6,410,625€

## TOP 20 GAMES IN 2024 PER CONSOLE

Physical + digital MARKE	T in volume 💿 🐽		
EA Sports FC 25 Electronic ArtsPS5985,262 units	2 Call of Duty: Black Ops 6 Activision Blizzard 767,780 units	PS5 3 Jambo	
4 Dragon Ball: Sparking! Zero	PS5	Bandai Namco Entertainment	<b>291,230</b> units
5 EA Sports FC 24	PS5	Electronic Arts	<b>278,963</b> units
6 Mario Kart 8 Deluxe	SWITCH	Nintendo	<b>271,918</b> units
7 The Legend of Zelda: Echoes of Wisdom	SWITCH	Nintendo	<b>236,789</b> units
8 Super Mario Bros. Wonder	SWITCH	Nintendo	<b>217,518</b> units
9 Minecraft: 9 Nintendo Switch Edition	SWITCH	Mojang	<b>204,845</b> units
10 Grand Theft Auto V	PS5	Take-Two Interactive	182,698 units
11 Grand Theft Auto Online	PS5	Take-Two Interactive	<b>176,125</b> units
12 EA Sports FC 25	SWITCH	Electronic Arts	<b>165,056</b> units
<sup>13</sup> The Last of Us Part II Remastered	PS5	Sony Interactive Entertainment	<b>161,013</b> units
14 Hogwarts Legacy	SWITCH	Warner Bros. Games	<b>157,676</b> units
15 Princess Peach: Showtime!	SWITCH	Nintendo	<b>148,825</b> units
16 EA Sports FC 25	PS4	Electronic Arts	<b>144,745</b> units
17 Astro Bot	PS5	Sony Interactive Entertainment	<b>142,677</b> units
18 Helldivers 2	PS5	Sony Interactive Entertainment	<b>137,882</b> units
19 Final Fantasy VII Rebirth	PS5	Square Enix	<b>134,381</b> units
20 Red Dead Redemption 2	PS4	Take-Two Interactive	<b>132,207</b> units

## TOP 10 TYPES OF VIDEO GAMES BOUGHT IN 2024

– Physical + digital MARKET in volume 🔕 💩

Action	1	
		<b>5,295,962</b> units
Adven	iture	
	<b>2,884,237</b> units	
Sports	5	
	<b>2,881,550</b> units	
Shooti	ing / FPS	
<b>(</b>	<b>2,103,344</b> units	
RPG		
	<b>1,807,681</b> units	
Racing	9	
	1,616,500 units	
Family		
	<b>818,592</b> units	
Fighti	ng/combat	
<b>~</b>	<b>776,032</b> units	
Strate	gy / RTS	
	<b>769,325</b> units	
Casua	l games (board games, cards, puzzles)	
98	<b>3,775</b> units	



DE LOISIRS

# TOP WEEKLY SALES

Every Monday, discover the top video game sales in France

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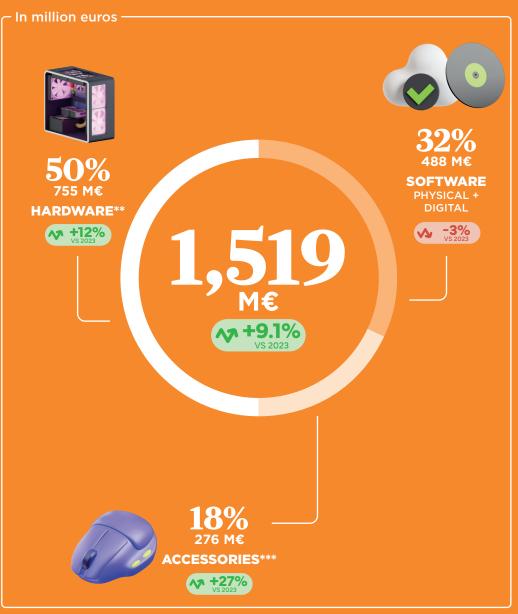




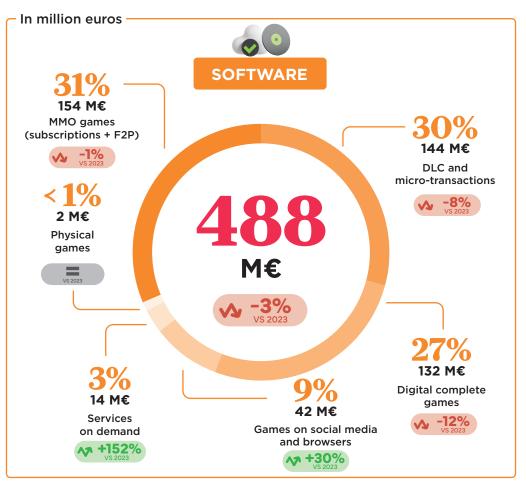
linkedin.com/company/s.e.l.l.



## BREAKDOWN OF 2024 SALES\*



#### BREAKDOWN OF 2024 SALES

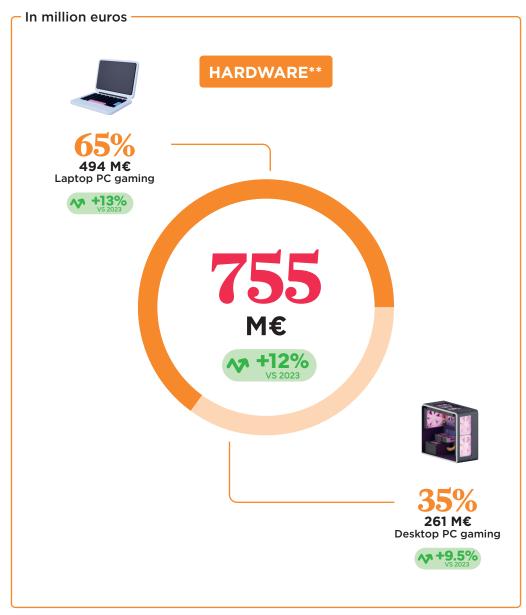


#### **BREAKDOWN OF SALES FOR COMPLETE GAMES 2024**

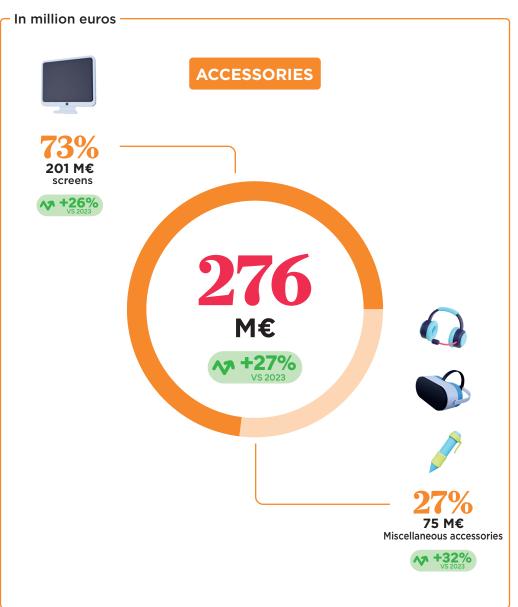


urces: SELL data from GSD/GameTrack/IDC panels at end 2024. \*Revised historical PC Gaming 2023 hardware da \*\* Sales of PCs with high-performance graphics card \*\*\*mouse, keyboards, screens dedicated to PC gami

## BREAKDOWN OF 2024 SALES\*



#### BREAKDOWN OF 2024 SALES\*



## **TOP 20** PC GAMES IN 2024

#### Physical and digital MARKET in value

Physical and digital MARKET in value of		
Call of Duty: Black Ops 6 Activision Blizzard 13,491,299 €EA Sports FC 25 Electronic Arts 5,976,460 €	Sony ir	ainment
4 Call of Duty: Modern Warfare III	Activision Blizzard	3,357,041€
5 Dragon Ball: Sparking! Zero	Bandai Namco Entertainment	2,269,694€
6 Elden Ring	Bandai Namco Entertainment	2,254,807€
7 Warhammer 40,000: Space Marine II	Focus Entertainment Publishing	2,159,225€
8 Grand Theft Auto V	Take-Two Interactive	2,068,527€
9 Sea of Thieves	Microsoft	1,693,041€
10 Red Dead Redemption 2	Take-Two Interactive	1,530,505€
11 Diablo IV	Activision Blizzard	1,375,313€
12 Dragon's Dogma II	Capcom	1,329,974€
13 Dragon Age: The Veilguard	Electronic Arts	1,324,831€
14 Hogwarts Legacy	Warner Bros. Games	1,227,871€
15 EA Sport FC 24	Electronic Arts	1,127,584€
16 Age of Mythology: Retold	Microsoft	1,104,108€
17 F1 24	Electronic Arts	1,082,989€
18 Ghost of Tsushima: Director's Cut	Sony Interactive Entertainment	1,082,010€
19 Star Wars Outlaws	Ubisoft	958,683€
20 Farming Simulator 25	Giants Software	894,799€

## **TOP 20** PC GAMES IN 2024

Physical + digital MARKET in volume Physical + digital MARKET in volume Call of Duty: Black Ops 6 Activision Blizzard 163.172 units	ve 3 Gran Take-	d Theft Auto V Two Interactive of 1 units
4 EA Sports FC 25	Electronic Arts	90,286 units
5 Sea of Thieves	Microsoft	<b>73,032</b> units
6 EA Sports FC 24	Electronic Arts	<b>60,477</b> units
7 Red Dead Redemption 2	Take-Two Interactive	<b>60,016</b> units
8 Call of Duty: Modern Warfare III	Activision Blizzard	<b>57,132</b> units
9 Command & Conquer: Generals	Electronic Arts	<b>48,276</b> units
10 Hogwarts Legacy	Warner Bros. Games	<b>47,231</b> units
11 Sid Meier's Civilization VI	Take-Two Interactive	<b>41,534</b> units
12 It Takes Two	Electronic Arts	<b>41,291</b> units
13 The Crew 2	Ubisoft	<b>40,530</b> units
14 Elden Ring	Bandai Namco Entertainment	<b>39,953</b> units
15 Fallout 4	Bethesda Softworks	<b>39,123</b> units
16 Kingdom Come: Deliverance	Deep Silver	<b>36,976</b> units
17 Warhammer 40,000: Space Marine II	Focus Entertainment Publishing	<b>36,547</b> units
18 Age of Mythology: Retold	Microsoft	<b>36,058</b> units
19 Tom Clancy's Rainbow Six Siege	Ubisoft	<b>35,049</b> units
20 Star Wars Jedi: Fallen Order	Electronic Arts	<b>34,630</b> units

## TOP 10 TYPES OF VIDEO GAMES BOUGHT IN 2024

#### – Physical and digital MARKET in volume 💿 💩 –

Action				<b>1,296,555</b> units
Sheeting (	FDC			1,2>0,000 units
Shooting /	FPS			
		1	<b>,040,862</b> units	
RPG				
I I I I I I I I I I I I I I I I I I I		<b>818,003</b> units		
Strategy / I	RTS			
		<b>692,113</b> units		
Adventure				
	<b>463,731</b> units			
Racing				
	<b>265,742</b> units			
Sports				
	238,634 units			
Fighting/co	ombat			
54,730 units	5			
Flight simu	lation			
44,015 units				
Casual gam	es (board gam	nes, cards, puzzles)		
26,350 units				

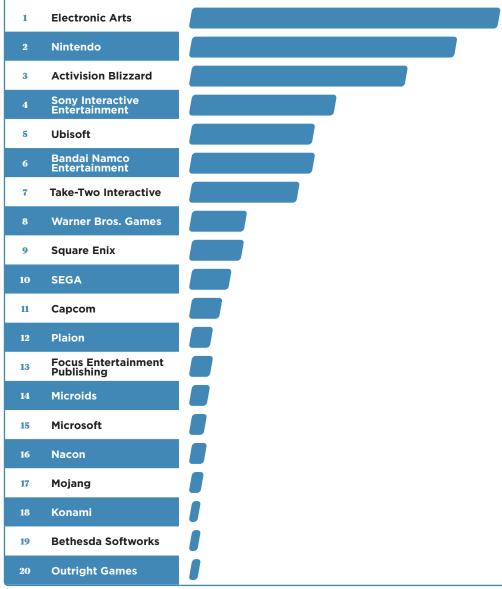
## TOP 10 TYPES OF VIDEO GAMES BOUGHT IN 2024

Comp	aring the PC GAMING ECOSYSTEM	and the CONSOLE ECOSYSTEM —
	Action	
	Adventure	
	Sports	
	Shooting / FPS	
$\mathbf{O}$		
	RPG	
	Racing	
	Family	
	Fighting/combat	Console ecosystem
		PC gaming ecosystem
	Strategy / RTS	
	Casual games (board games, cards	, puzzles)
		, pullico)

38

#### TOP 20 PUBLISHERS CONSOLE + PC GAMING SOFTWARE

#### – Physical and digital MARKET in value 💿 💩 —



#### TOP 20 PUBLISHERS CONSOLE + PC GAMING SOFTWARE

Physical and digital MARKET in volume 💿 💩

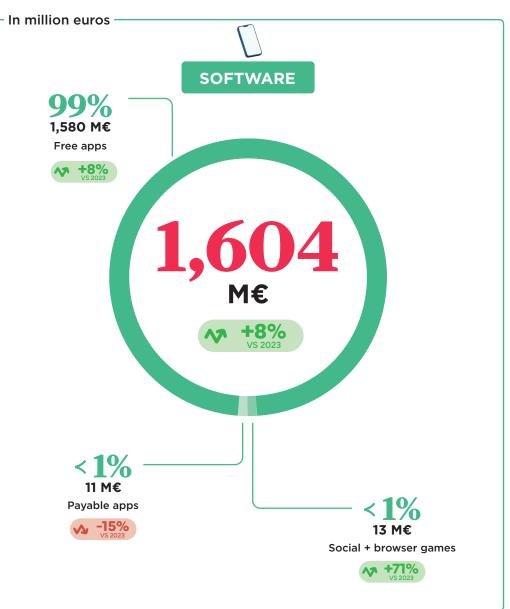
1	Electronic Arts	
2	Nintendo	
3	Ubisoft	
4	Take-Two Interactive	
5	Activision Blizzard	
6	Sony Interactive Entertainment	
7	Bandai Namco Entertainment	
8	Warner Bros. Games	
9	Square Enix	
10	SEGA	
11	Plaion	
12	Capcom	
13	Bethesda Softworks	
14	Nacon	
15	Microsoft	
16	Focus Entertainment Publishing	
17	Microids	
18	Mojang	
19	Outright Games	
20	Maximum Entertainment	

40

## CHANGE IN 2024 SALES



#### BREAKDOWN OF 2024 SALES



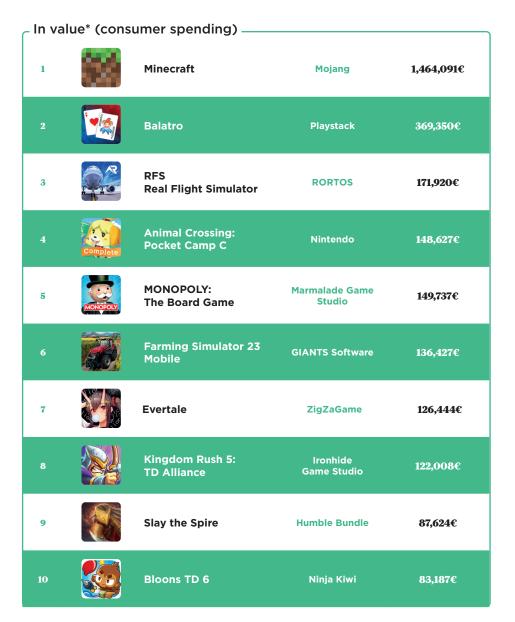
## **TOP 10 FREE MOBILE GAMES**

– In va	lue* (cons	umer spending)		
1		MONOPOLY GO!	Scopely	104,261,040€
2	2	Coin Master	Moon Active	103,151,880€
3		Brawl Stars	Supercell	64,331,280€
4		Royal Match	Dream Games	43,257,240€
5		Candy Crush Saga	King Digital Entertainment	41,038,920€
б	RX2	Last War:Survival	First Fun Games	32,165,640€
7		Pokémon TCG Pocket	The Pokémon Company	29,947,320€
8		Roblox	Roblox Corporation	25,510,680€
9		Whiteout Survival	Century Games	25,510,680€
10		Clash of Clans	Supercell	23,292,360€

## **TOP 10 FREE MOBILE GAMES**

_ In vo	olume (nun	nber of downloads) _		
1		Brawl Stars	Supercell	<b>5,600,000</b> units
2		Pokémon TCG Pocket	The Pokémon Company	<b>5,000,000</b> units
3	D	Roblox	Roblox Corporation	<b>4,100,000</b> units
4		Block Blast	Hungry Studio	<b>3,800,000</b> units
5		Games without WiFi - without the internet	Moreno Maio	<b>3,100,000</b> units
б		Last War:Survival	First Fun Games	<b>2,800,000</b> units
7		Royal Match	Dream Games	<b>2,800,000</b> units
8		Pizza Ready	Supercent	<b>2,700,000</b> units
9		MONOPOLY GO!	Scopely	<b>2,700,000</b> units
10		Subway Surfers	Sybo Games	<b>2,600,000</b> units

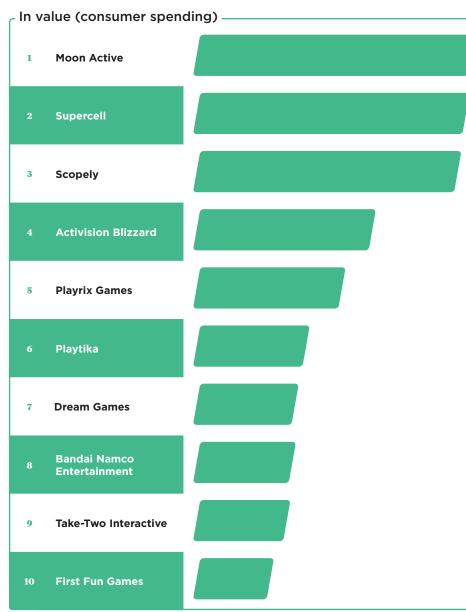
## TOP 10 PAID MOBILE GAMES



## TOP 10 PAID MOBILE GAMES

_ In vo	lume (nun	nber of downloads) —		
1		Minecraft	Mojang	<b>170,000</b> units
2		Geometry Dash	RobTop Games	<b>49,000</b> units
3	MONOPOLY	MONOPOLY: The Board Game	Marmalade Game Studio	<b>27,000</b> units
4		Street Kart #1 Go Kart Game	Fat Cigar Productions	<b>27,000</b> units
5	2	Stardew Valley	Concerned Ape	<b>22,000</b> units
6		Balatro	Playstack	<b>17,000</b> units
7		RFS Real Flight Simulator	RORTOS	<b>15,000</b> units
8	8	The Past Within	Rusty Lake	<b>15,000</b> units
9		Bloom Sort	Lion Studios Plus	<b>13,000</b> units
10	gqand Cherc allso Studiors	Grand Theft Auto: San Andreas	Rockstar Games	<b>11,000</b> units

#### TOP 10 MOBILE SOFTWARE PUBLISHERS



## TOP 10 MOBILE SOFTWARE PUBLISHERS

In volume (number of downloads) -

1	SayGames	
2	Azur Games	
3	Embracer Group	
4	Supersonic Studios	
5	Supercell	
6	Voodoo	
7	Miniclip	
8	iKame	
9	Take-Two Interactive	
10	AppLovin Corp	

## TOP 10 MOBILE GAME GENRES

In volume	(number	of downloads)
-----------	---------	---------------

Puzzle	
4	<b>190,000,000</b> units
Simulation	
	<b>130,000,000</b> units
Arcade	
	<b>120,000,000</b> units
Lifestyle	
50,000,000 units	
Strategy	
50,000,000 units	
Board games	
<b>40,000,000</b> units	
Sports	
30,000,000 units	
Action	
20,000,000 units	
RPG	
<b>20,000,000</b> units	
Shooting / FPS	
20,000,000 units	



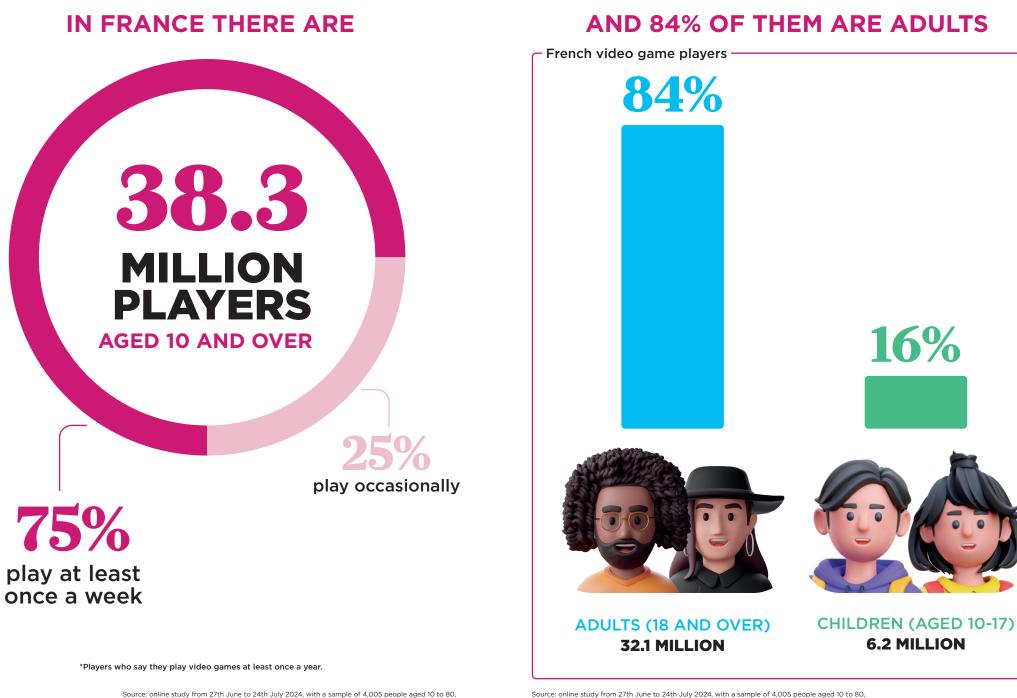
THE PROFILE OF FRENCH PLAYERS

CHAPTER

Video games in France Different player profiles Devices used to play video games Social aspect of video games 52

54

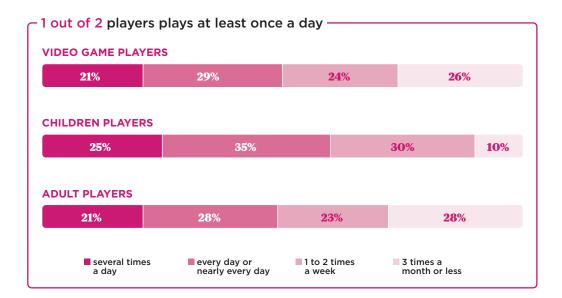
56

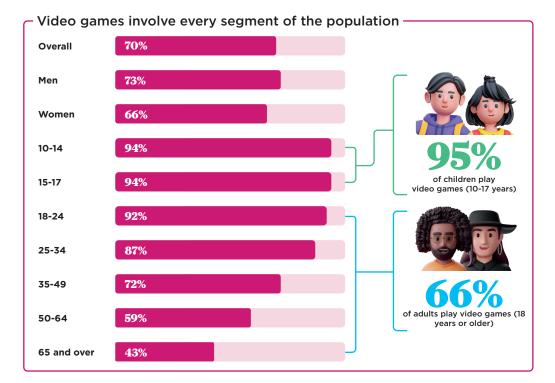


representative of the French population aged between 10 and 80.

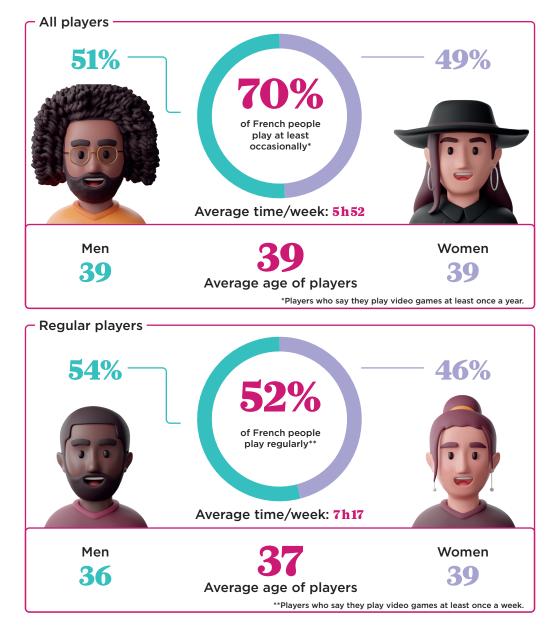
Source: online study from 27th June to 24th July 2024, with a sample of 4,005 people aged 10 to 80, representative of the French population aged between 10 and 80.

#### **02 I THE PROFILE OF FRENCH PLAYERS**



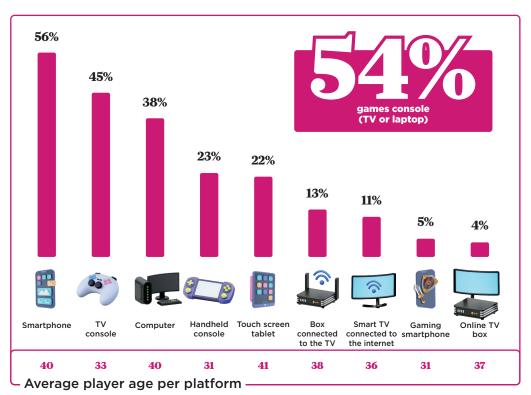


## THE PROFILE OF FRENCH PLAYERS



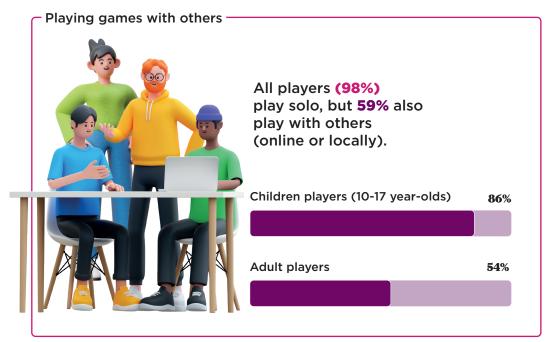
Source: online study from 27th June to 24th July 2024, with a sample of 4,005 people aged 10 to 80, representative of the French population aged between 10 and 80.

## DEVICES USED TO PLAY VIDEO GAMES



Complementary media Console + Computer 28% 19% Cons Number Console (TV or laptop) Smartphone of devices **54%** Console used to play + Computer Smartphone 13% Smartphone **Jas 38%** gaming) 59% Computer + Smartphone

## SOCIAL ASPECT OF VIDEO GAMES





Source: online study from 27th June to 24th July 2024, with a sample of 4,005 people aged 10 to 80, representative of the French population aged between 10 and 80.

56

video games

57

(48%)

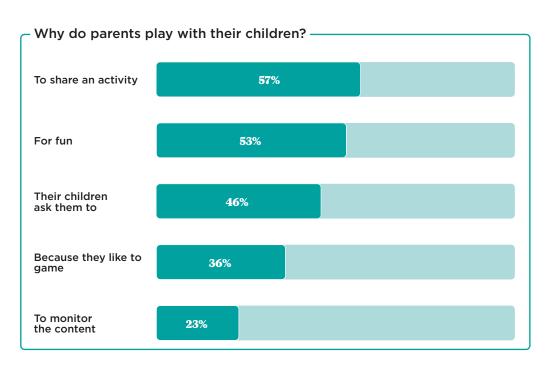
## PARENT BEHAVIOUR TOWARDS VIDEO GAMES

1/3 of parents game regularly with their children -

12%	23%	36%	12%	17%
Yes, often	Yes,	Yes,	No,	No,
	regularly	occasionally	rarely	never

CHAPTER





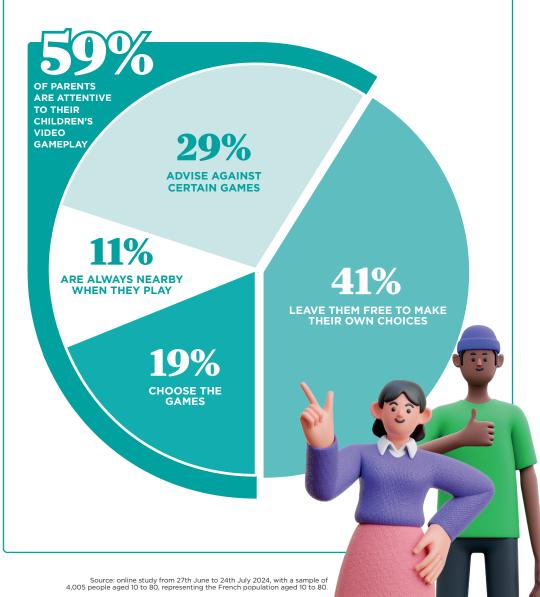
# A RESPONSIBLE INDUSTRY

Parent behaviour towards video games	
Breakdown of video games on offer	6
Breakdown of video game sales	6
The act of buying and the PEGI classification system	б.
PEGI	6
Parental control systems	6
Initiatives & campaigns	69

Source: online study from 27th June to 24th July 2024, with a sample of 4,005 people aged 10 to 80, representative of the French population aged between 10 and 80.

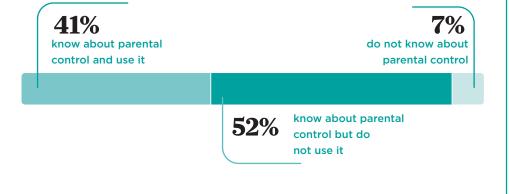
## PARENT BEHAVIOUR TOWARDS VIDEO GAMES

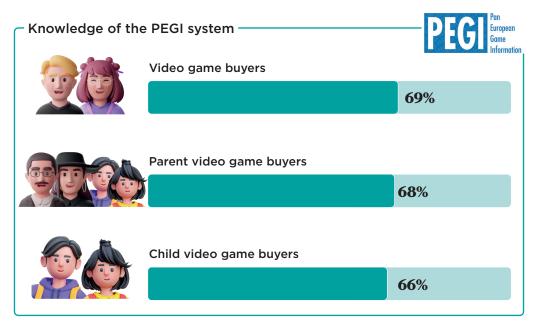
- Parents concerned about their children's video gameplay



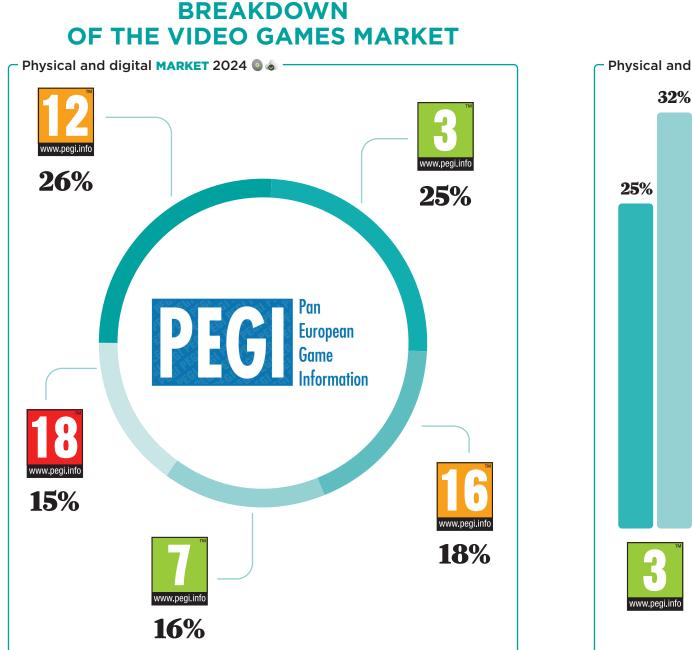
Knowledge and use of parental control systems

# 93% SAY THEY ARE AWARE OF PARENTAL CONTROL

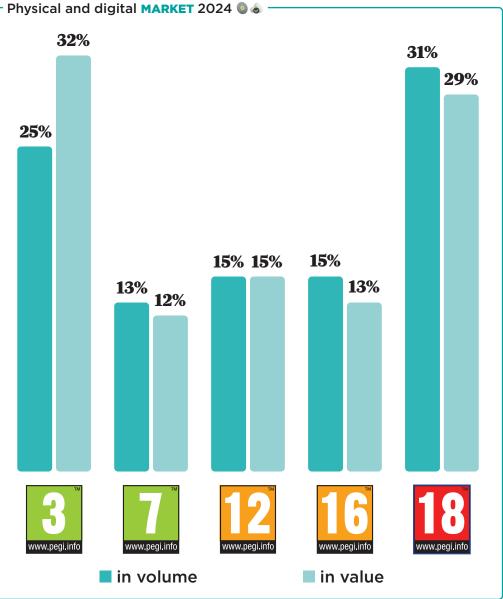




Source: online study from 27th June to 24th July 2024, with a sample of 4,005 people aged 10 to 80, representative of the French population aged between 10 and 80.



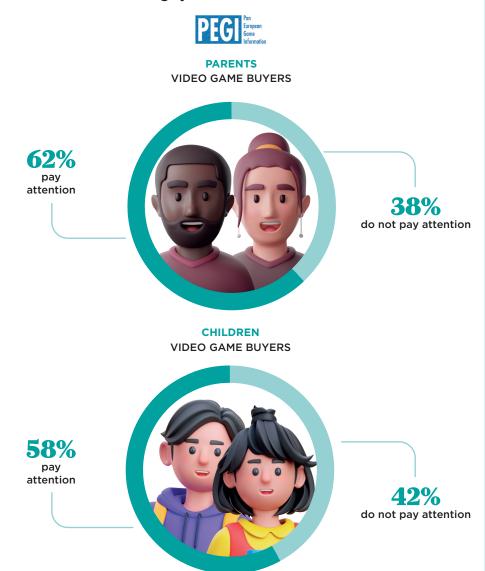
#### BREAKDOWN OF VIDEO GAME SALES



Sources: SELL data, from a GSD panel at end 2024. Excluding bundles. This listing does not include Nintendo digital sales data.

## THE ACT OF BUYING AND THE PEGI RATING SYSTEM

- Attitude to the PEGI rating system





The PEGI age rating system (Pan European Game Information) gives parents throughout Europe the opportunity to make informed decisions before purchasing a video game. https://pegi.info/20/

aunched in spring 2003, PEGI has replaced a certain number of national age ratings through unique labels that are now used in most European countries. The system enjoys the support of the leading console manufacturers, including Sony, Microsoft and Nintendo, and also video game publishers and developers throughout Europe. It is also used for all new apps available from the Google Play Store. The age rating system was created by the European Federation for video games (VGE - Video Games Europe).

#### WHAT DO THE LABELS MEAN?

The PEGI labels appear on the front and back of the cover and on the online platforms, indicating one of the following age ratings: 3, 7, 12, 16 or 18 (age). They provide a reliable indication of the game's content with regard to the protection of minors.

The age rating does not take into account the difficulty of the game or the skills required to play it. The descriptors (see next page) on the back cover or on the page of the game/platform indicate the main reasons why a game has a specific age rating.

CREATED IN	PRESENT
2003	IN 40 COUNTRIES
NEARLY 40,000	FEDERATING OVER
RATED GAMES AND	2,700 MEMBER
MILLIONS OF APPS	COMPANIES





Violence towards fantasy characters or unrealistic violence towards human characters. Mild bad language. nudity, horror.

#### CONTENT DESCRIPTORS



This game contains bad language.



Unrealistic. Implicit violence, cartoon, fun. Frightening scenes for young children. Frightening scenes for voung children



Extreme violence to defenceless or innocent human characters. Glamorisation of drugs. Sexual expression or activity.



This game encourages and/or teaches gambling.



Every commercialised version of a video game must be approved by PEGI before release. This approval is granted following an assessment by two independent institutes: Nicam (responsible for PEGI 3 and 7 games) and GRA (responsible for PEGI 12, 16 and 18 games) to smooth the process.

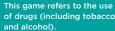
NICAM

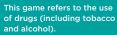
The Nicam (Netherland Institute for the Classification of Audiovisual Media) was founded in 1999, with the support of the Dutch government, in response to the European Commission's order to protect young audiences from unsuitable audiovisual content. Given its extensive expertise in approving audiovisual content, PEGI works with Nicam to approve video games for young audiences (PEGI 3 PEGI 7) published in Europe.



The GRA (Games Rating Authority) is an organisation that was founded in 1989 to hold producers of video content - both interactive and non-interactive - accountable for their role in disseminating inappropriate images to the public. Since its inception, the GRA has been responsible for approving games published in the UK. This led PEGI to entrust the British organisation with the task of approving PEGI 12, PEGI 16 and PEGI 18 games in 2003.









This game contains violent scenes.



3 www.peai.info

Suitable for all ages.

No inappropriate content.

Mild violence in a comical context

\* 🐢 🔅

Realistic violence towards human

Representation of criminal activity.

characters. Sports action with

presence of blood. Strong bad

language, horror, drug use.

This game shows nudity and/or sexual behaviour or makes sexual references.

This game may frighten young

children.



The game allows the player to buy digital goods with real money. Might include random items. Includes random content.



This game contains images which may encourage discrimination.

## THE RATING PROCESS

#### **ANALYSING**

THE CONTENT Publishers complete a closed-ended questionnaire to determine a provisional rating.

PURPOSES the game to confirm that the answers provided apply to the version under examination.

## **3** ISSUING THE

within 4 to 10 days.

PEGI then issues a

and descriptors.

age labels

authorising the use of

CONSUMERS

The publisher must is approved or modified display the relevant logos on the game box, as well as on its website and in its promotional licence to the publisher, communications and materials.

#### **PLAYING FOR** VALIDATION RATING The provisional rating

The approving officers explore all features of

Péda**Goleux.f**r

To find out more and

install your parental

#### PARENTAL CONTROL **SYSTEMS**

To help families establish rules for playing video games, all consoles have a parental control system. They are easy to activate and configure, so children can enjoy their video games in a digital environment perfectly suited to their age. But why use a parental control system?

#### THERE IS AN AGE FOR EVERYTHING AND THERE IS A VIDEO GAME FOR EVERY AGE.

Every age takes pleasure in different things. Not all video games are intended for children. That's why the PEGI rating system makes things much easier, providing clear information on this particular issue. Parental control systems take this into account, preventing children from playing games inappropriate for their age.

#### ESTABLISHING A CHILD'S PLAYTIME

Most solutions allow parents to define digital activity times. This usually concerns playing video games. It is therefore possible to set out a schedule for each day, indicating periods when a child is allowed to play video games. Outside these periods, they will be unable to play video games. This feature can be particularly useful when older children are at home alone, preventing them from plaving video games beyond their allocated time slots. Some solutions even offer remote monitoring via an app!

#### **REGULATING INTERNET BROWSING**

Parental control systems allow you to authorise or unauthorise internet browsing while restricting access to certain sites. For example, before you give your child your tablet or computer, make sure that they are unable to access offensive content, pornographic sites or online gambling. Parental control systems allow you to identify the exact sites to which your children have access, ensuring a pleasant browsing experience. Sometimes, it is even possible to identify keywords that should be blocked automatically.

#### PROTECTING YOUR PRIVACY

Parental control systems can also prevent your children from sharing personal information with strangers. For example, some disable the option to enter personal details in a questionnaire. They can also block chats or prevent access to forums.

#### **RESTRICTING ACCESS**

Whether it's a smartphone, tablet or laptop, not all content on your device is intended for your children. When you lend them your device, you may want to make sure that they are unable to look through your personal files. It would be a real shame if they accidentally deleted all your family photos that you had carefully arranged into folders. Parental control systems can restrict access to certain areas, applications and folders.



Learn more about the Nintendo Switch's parental control system on the Nintendo website nintendo.co.uk/ Hardware/ Parental-control-of-Nintendo-Switch/ Parental-controlof-Nintendo-Switch-1183145.html

Learn more about the Xbox Series X|S and Xbox One control system on the Xbox website

X

xbox.com/en-EN/community/for-everyone/ responsible-gaming

parental playstation.com/en-

Learn more about the PS4 and PS5 parental control system on the PlayStation website

ZB

en/support/account/

trols-spending-limits/

ps5-parental-con-

control systems step by step, please visit the PédaGoJeux website

pedagoieux.fr/ accompagnermon-enfant/

#### **INITIATIVES & CAMPAIGNS**

The SELL's main aim is to provide information and raise awareness among families and players. As a founding member of the PédaGoJeux collective and a steering committee member of the PEGI age rating system, the SELL runs large-scale campaigns every year to raise awareness about these best practices among families and to encourage parents to adopt them.



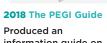
2016 "There's an age for everything. There is a video game for every age." Cinema and web campaign



2017 Three rules for better video game fun Published an advertorial in 11 general public magazines.



2018 PEGI Documentary



Produced a documentary: PEGI teams explained how the organisation operates, as well as each stage of the rating process.

information quide on the PEGI system.

2019 "Good play. good memories"

TV and web ad about PEGI, PédaGoJeux and parental control systems.



#### 2020-2021 **#ITSYOURTURNTOPLAY!**

**Digital awareness** campaigns to encourage parents to install and configure parental control systems.





2022 "A new look at screens" A digital campaign that

explains screen use

and raises awareness

about the need to install

parental control systems.

of Safer Internet Day Safer Internet prevention campaign.

2023 Partner

**# ET DEMAIN** 

## CHAPTER

# THE UNION OF VIDEO GAME PUBLISHERS



Our missions	72
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The board of directors	75
30 years of SELL	76

#### About us -

The Union of Video Game Publishers (Syndicat des Editeurs de Logiciels - SELL) is a professional organisation founded 30 years ago in 1995, bringing together companies specialising in video game publishing.

With its 24 members, including 2 associate members, SELL represents the interests of the video game sector in contact with organisations, the media, families and players. Publishers play a key role in promoting video games: they identify promising studios, support them and take charge of the distribution, marketing and communication around their creations. SELL's vocation is to federate these partners and promote joint actions that demonstrate the diversity, creativity and responsible engagement of this industry. Its main missions are to promote video games and raise awareness of players and families about best practices, so they can enjoy playing with peace of mind.

## **OUR MISSIONS**

#### - Representing the publishing industry -

As an industry spokesperson, SELL's primary vocation is to defend the interests of its members and, more generally, all of the video game sector. It is the key contact with public authorities, politicians and also innovative and cultural ecosystems.

To achieve this, SELL has joined several organisations and working groups.

INTERMINISTERIAL WORKING GROUP made up of the DGE, the CNC, the National Video Game Union (SNJV), SELL and Ubisoft.

**CNC:** member of the Commission for Diversity in the Cultural Sector.

ARCOM: member of the Child Protection Commission.

**STRATEGIC GUIDANCE** of the National Digital Council.

VGE (VIDEO GAMES EUROPE): board member. FRANCE ESPORTS: board member.



#### - Informing, protecting and supporting responsible initiatives -

Since its beginnings, SELL has been committed to a corporate social responsibility initiative to inform and protect the consumer and promote inclusion, diversity, digital sobriety and accessibility.

**PEGI:** created in 2003, PEGI (Pan European Game Information) is the European rating system for video games. It provides information on the content of each game and indicates a minimum advised playing age.

PEGI is present in forty countries, has ratified over thirty-five thousand games and millions of apps and has over two thousand five hundred member companies. **PÉDAGOJEUX:** a collective created in 2008 by bringing together people from public bodies, the video games industry and charities. This collective has a mission to raise awareness and help people understand video games.

## SUPPORTING ORGANISATIONS PROMOTING RESPONSIBLE INCLUSION:

Women in Games to promote diversity, CapGame to develop accessibility and Silver Geek for intergenerational connection.

#### Promoting video games

SELL's mission is to promote video games, the industry's innovations and creativity with the general public, national and European stakeholders and also the media. SELL carries out its promotional actions through regular communication and most importantly via two major annual events: the IDEF and Paris Games Week.

IDEF: created in 2006 by SELL, the Interactive & Digital Entertainment Festival is an event for French stakeholders in the video game and interactive leisure activity market. It takes place every year in the early summer. Developers, publishers, accessory manufacturers and distributors come together for business meetings to structure the end of the year.

**PARIS GAMES WEEK:** in 2024, PGW welcomed 188,000 visitors and 156 exhibitors spread over three halls, bringing together players, families and friends around the same passion for video games. This edition testifies to the continuing popularity of video games and confirms its position as a mustattend event for the video game community.



#### Structuring market information

SELL works with partners to provide the whole ecosystem with reliable studies on the video game market, video game player profiles and also video game player purchasing and use. Several panels are used to carry out this analysis. GSD PANEL, GAME SALES DATA (DISTRIBUTORS AND DIGITAL): VGE/Sparkers GAMETRACK PANEL (CONSUMERS): VGE/IPSOS SENSOR TOWER PANEL (MOBILE) IDC PANEL (PC GAMING HARDWARE AND SCREENS): SELL OTHER SURVEYS: French people and video games, SELL/Médiamétrie **BANDAI NAMCO** 

# **MEMBERS** ĒÅ CAPCOM DON'T NOD





























WARNER BROS

## BOARD **OF DIRECTORS**

**CHRISTOPHE HAVART** Bandai Namco Entertainment

**SOPHIE CARABALONA** Electronic Arts

> **YVES BLEHAUT** Microids

**CÉDRIC MIMOUNI** Microsoft

PHILIPPE LAVOUÉ Nintendo

**JAMES REBOURS** Plaion

**GEOFFROY SARDIN PULLUP** Entertainment

**GUILLAUME DE FONDAUMIÈRE** Quantic Dream

**NATHALIE DACQUIN** Sony Interactive Entertainment

> **FLORENT MOREAU** Square Enix

PATRICK BELLAICHE AND MICHEL MAGNE Take-Two Interactive

> **BÉNÉDICTE GERMAIN** Ubisoft

**YVES ELALOUF** Warner Bros. Games

## THREE DECADES AT THE SERVICE OF VIDEO GAMES

#### 1995

Creation of SELL

#### 1999

Creation of ISFE

2003 Creation of PEGI

2006 1<sup>st</sup> edition of IDEF

#### 2008

Creation of Pédagojeux Creation of the Video Games Tax Credit

> **2010** Creation of Paris Games Week

2013 Creation of Essential Video Game News

#### 2016

10<sup>th</sup> edition of IDEF SELL contributes to the 1<sup>st</sup> Esport law

#### 2020

Video games are recognised as "essential goods"

#### 2016-2022

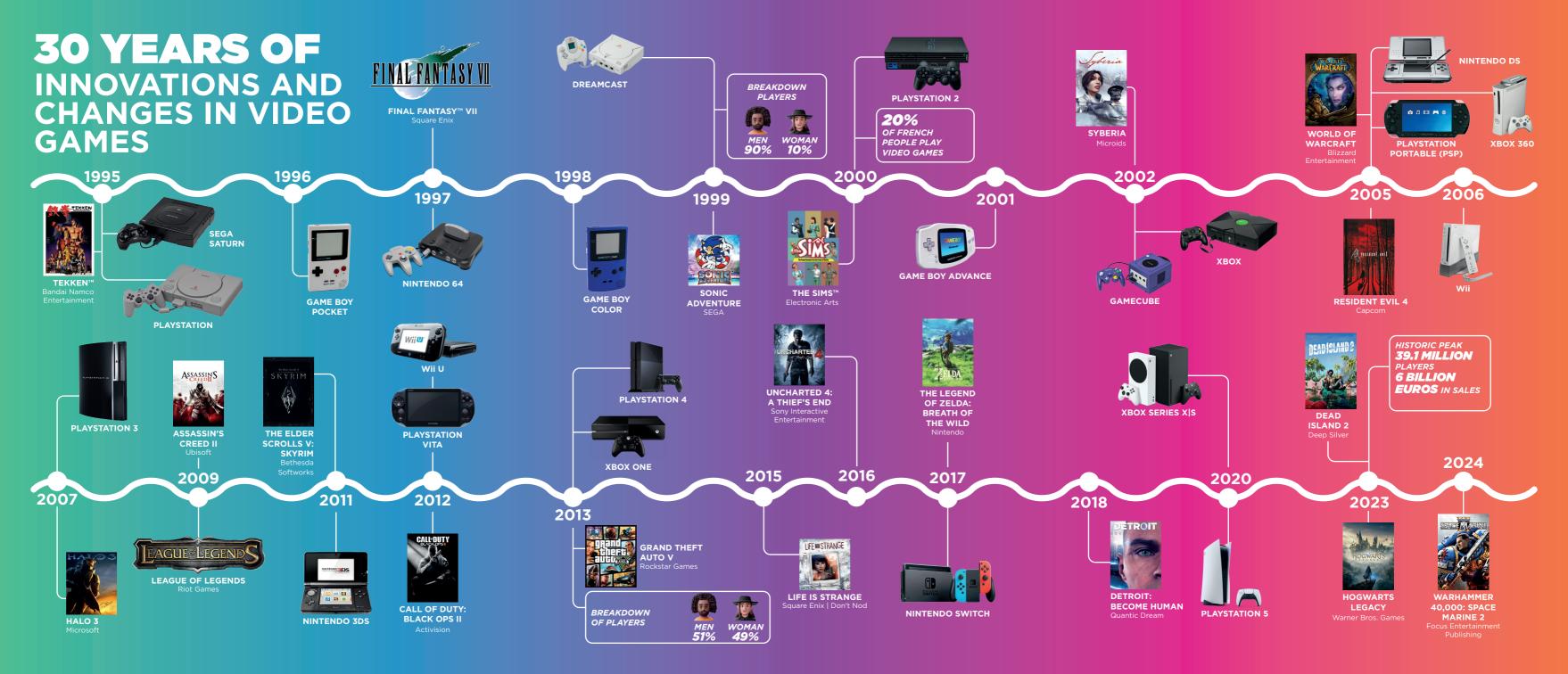
Major prevention campaigns

2022 ISFE becomes Video Games Europe

#### 2025

Extension of the Video Games Tax Credit until 2031







#### James Rebours Chairman

Nicolas Vignolles Managing Director **Vincent Gaudin** Event Manager

f

Benjamin Niang Head of Public Affairs and Europe

in

Éléa Colpart Manager







www.sell.fr